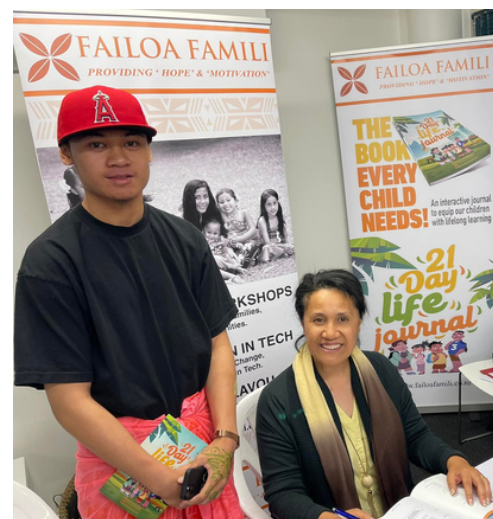




2022 ANNUAL REPORT

PREPARED BY

Failoa Famili

www.failoafamili.org.nz

Our Impact
Chair Report
Executive Director
Strategic Plan
Services & Activities
Financials
Thank you



OUR IMPACT

Description and Quantification of the Trust's Outputs

Outputs are the goods and services that the Trust delivered during the year.

	2022	2021
Numbers at Balance Date:		
Number of Individuals Helped:	10,000	7,061
Number of Families Supported:	1,930	1,100
Number of Volunteer Hours:	960	1,804
Number of Youth Supported:	767	520
Number of Pasifika in Tech:	33	1
Number of Community Partners:	32	25

Activities in the Year to Balance Date:

Number of COVID-19 Welfare Food Packs:	1,555	1,612
Number of 21-Day Life Journals Distributed:	1,000	0
Number of Well-being Care Packs:	500	233
Number of Workshops Delivered:	192	50
Number of Digital Devices Distributed:	180	0
Number of Strategic Collaborations:	52	30
Number of Programmes Delivered:	15	8
Number of Events Hosted:	12	4



SARA-JANE ELIKA



Chair Report for 1 April 2021 to 30 June 2022

**Bula Vinaka, Fakaalofa lahi atu, Fakatalofa atu, Kia orana, Mālō e lelei, Mālō nī, Talofa lava,
Tēnā koutou katoa and greetings!**

Failoa Famili celebrates three and half years of operation and we have continued to serve our communities especially throughout the COVID-19 pandemic. During this time, we reached over 1,930 Pasifika families and delivered 1,555 Welfare Food Packs while coordinating 2x COVID-19 Vaccination Pop-Ups and a COVID-19 Health and Wellbeing Expo. We wanted to be on the frontline for our communities and be visible and are grateful to the many volunteers who supported the response through deliveries, phone calls, spiritual encouragement, and coordination. Malo lava!

Through our community partnerships across New Zealand, we have delivered 15 different programmes and services. This has included Kakai Talavou, Project Ikuna, Pasifika Connections (x6), Pacific Women in Tech (x2), Aganu'u Fa'aSamoa; Lea Faka-Tonga, Puataunofu Come Home Safely, Reading Together, Food Secure and Sustainability, Talanoa Ako and No Place Like Home – Financial Capability with Pathway to Home Ownership. These programmes have allowed us to link with different partners from government, local boards, NGOs and existing providers to deliver a wide range of life skills covering Budgeting, Financial Literacy, Upskilling Parents as First Teachers, Literacy and Numeracy.

Building networks through corporate, private and public sectors remains a key focus on our sustainability. Failoa Famili gained private sponsorship from the Global Women Breakthrough Leaders Programme 2021 cohort which went towards resources and supporting the Microsoft Imagine Cup Junior Hackathon partnered with Microsoft NZ. These were targeted opportunities to flex our corporate connections with community engagement which proved successful.

Under our Strategic partnership pillar, the Boards goal is to strengthen partners and demonstrate the capability of Failoa Famili programmes and initiatives. One of the major achievements for the trust has been gaining MSD Social Services Accreditation Level 3. This accreditation allows Failoa Famili to successfully deliver family wellbeing services and miscellaneous sector support and development.

A major milestone and fantastic accomplishment since the launch of the trust where we wanted to establish a credible reputation for service delivery and align with our partners. We also celebrated the release of a '21-Day Life Journal' resource for Pacific youth providing a strengths-based motivation to reflection. The journal has practical activities designed to activate the frontal lobe of the brain alongside life skills with Pasifika values and biblical principles backed by scientific evidence to help build positive character and qualities. Thank you to our lead writer Esther McIntyre for your vision and dedication to this project.

Our work is driven by our passionate general manager Naomi Saluni Tavau and her team which has grown to 12 over the past 15 months. Naomi is instrumental in bringing our community together particularly facing the COVID-19 pandemic and continues to be a strong motivation and encouragement to our people. Naomi's leadership and constant drive to see our people move forward is the reminder of our trusts vision.

Failoa in Samoan is "just do it". Famili in Tongan is "family".

Failoa has also been strengthened by our new Trustees, Kristal Pihama, who is an admitted Barrister and solicitor currently working as an Associate Director at KPMG, and Teresa Otineru, who is the Australia NZ Commercial Executive at Microsoft International. Both Pacific women of Samoan heritage, it's fantastic to be able to strength our skills around the Board table. We also welcome Apulu Reece Autagavaia as a trustee in 2023 who is involved in Local Board governance and has experience as a litigation solicitor and educator. These amazing trustees shape our governing board alongside founding Board members Ruta Langi (Treasurer), Molly Auva'a O'Brien and advisor Miriama Figota.

SARA-JANE ELIKA

Momoli atu le faamalo ma le faafetai ile faufautua Feagaimaali'i Leuga Vaipou Saluni mo lana tautua mo tagata nu'u Pasifika i Aotearoa nei. This year it has been a blessing to have our Matua of Failoa Famili recognised and awarded the Queens Service Medal (QSM) for services to education and the Pacific community for over 50 years. Feagaimaali'i Leuga Vaipou Saluni is our prayer warrior, mentor, teacher, cultural advisor and advocate who has championed our Pacific education spaces and shares this leadership through 3 generations within Failoa Famili Trust. We are grateful to continue to have this leadership and are remind of our service to community, dream big dreams for our people and FAILOA (Just do it!)

Fa'afetai tele lava, Vi'ia le Atua

Sara-Jane Erika

Chair

BA(hons), BA/LLB

MInstD



NAOMI SALUNI TAVAU



EXECUTIVE DIRECTOR

Warm Pacific Greetings,

Reflecting back on what we have achieved over the past 15 months I give praise and thanks to our Heavenly Father. We have had to navigate uncertainty and respond to meet the pandemic reality. We adapted our programmes and services to meet immediate challenges such as food security, financial wellbeing and digital readiness.

Our values and purpose helps us to drive our mission, to provide 'hope and motivation' by delivering quality training, advice and information that provides a catalyst for change for individuals and families. Our impact metrics highlights key outcomes achieved against our four strategic pillars.

A key platform of Failoa Famili is life skills and empowering Pasifika youth, families and communities with tools for life-long learning. Delivering 192 educational workshops, mentoring and pastoral care is helping Pasifika to be more informed, self-sufficient, confident and resilient in managing life challenges.

"Give a man a fish and you feed him for a day. Teach him how to fish and you feed him for a lifetime"

Chinese philosopher Lao Tzu

The launch of the 21-Day Life Journal encourages youth to build character and emotional intelligence from our holistic strengths based model of health and well-being. Thank you Esther McIntyre, Eileen Tofa, Tapaau Tesese, Moana Digital Solutions, Pasifika mātua, and our village of collaborators. Our youth of the future are caring and tech savvy, clearly this was evident when one of our groups #TechSteins made the top 10 out of 450 submissions throughout NZ and Australia in the Microsoft Imagine Cup Junior competition. Their AI app #HiFriend aims to target mental health and depression by empowering youth to build their confidence to engage with other people. Thank you to the Pacific Education Support Fund team and the Ministry of Education for funding our Kakai Talavou Life Skills pilot followed by programme delivery over 2 years including resourcing 180x digital devices to help Pasifika students engage with learning. Integrating programmes with our 4th year delivering Pacific Women in Tech enabled us to help 33 Pasifika into a tech career pathway.

Despite challenges with contestable funding, we are thankful for the support of individual donors, sponsors and funders who backed our mission with the resources we needed to achieve our strategic goals. Our values, networks and social capital has been fundamental in the success of our programmes and services. Thank you to our community partners from churches, community organisations and small business. We will continue to seek strategic collaborations as we work towards a more sustainable business model.

I acknowledge the Failoa Famili team for their commitment and passion, even when the going gets tough our values of service, faith and alofa has helped us to keep pushing for excellence and to encourage our youth, families and communities to achieve their goals and aspirations. Special thanks to our team of volunteers for their heart of service and making themselves available particularly in our COVID-19 welfare response. Fa'afetai lava to our community connectors and life mentors Vaimaila Mikaele-Fasavalu and Lusila Tauafiafi-Iutoi.

Thank you to the Chair and Board of Trustees for their strategic leadership and guidance helping us to be good custodians of public funding and financial resources. We will continue to work in partnership with funders and communities as we aim to build on our impact to date and look forward to 2023!

Blessings, Nga mihi nui

Naomi Saluni Tavau

A handwritten signature in black ink, appearing to read 'Naomi'.

OUR STRATEGIC PLAN

Purpose: Providing 'hope' and 'motivation'
Our Vision: Thriving, resilient and sustainable Pasifika people, families and communities
Our Mission: To deliver quality training, advice and information that provides a catalyst for change for individuals and families
Our Values: The Samoan proverb "O le ala i le pule o le tautua" (the pathway to leadership is through service) encapsulates our values: innovation, creativity, excellence, integrity, honesty, respect, fun, care, servant leadership

The Foundations:

Strategic Pillars	Essential Themes
Sustainability	Skilled Team experienced in utilizing networks within Pasifika communities. Sustainable financial streams; robust practices and capabilities. Integrating Pacific cultural values through team and family approach.
Strategic Partnerships	Vital relationships with strong funding partners: government, and philanthropic. Maintaining and developing links with external stakeholders and influencers. Shared growth and synergy with like-minded community partners.
Future of Work	Facilitating holistic life skills development, financial literacy and well-being. Building capability to enhance educational, employment and career prospects with a focus on IT.
Community	Promoting Pasifika home ownership. Functioning within a community environment to develop social capital. Welfare responses to immediate community needs.

The Way Forward:

The Rationale	The Outputs	The Outcomes
The trust needs a skilled management team, a strong financial base, and a culturally appropriate team approach.	General Manager, Program Manager and contractors working together to build sound management structures, strong financial position, and development of intellectual property (21-Day Life Journal)	The management team has increased capacity and increased financial capability that gives confidence inside and outside of the trust, and ownership of intellectual property strengthens the cultural values.
The trust needs to build multi-year investments from a mix of partners, cultivate links with external stakeholders and influencers, and work hand-in-hand with community partners	Various corporate and philanthropic investments and government contracts are confirmed, external stakeholders are engaged in programs, and multiple community organizations and churches work together with the trust	The trust experiences increased independence and opportunities, stronger public and private relationships and networks, and the shared outcome of increased prosperity for Pasifika communities.
People lack the resources to improve their physical health and financial capacity, and have limited access to technology which could enhance educational and employment opportunities	Delivery of holistic LIFE SKILLS workshops provide effective tools to promote health and wellbeing on a family level, while delivery of PATHWAYS workshops educates, directs and inspires Pasifika people with the opportunities technology provides	Pasifika acquire knowledge, tools, and strategies to take greater control of their physical, mental, and financial health; they are empowered to thrive and positively influence their communities; enhanced digital skill sets bring benefit from the "future of work" opportunities
People experience a cultural and environmental disconnect in their work and living situations, which can result in immediate needs and deficits	Delivery of ENVIRONMENTAL workshops to learn strategies to lessen environmental footprint and better utilize the resources at their disposal; delivery of NO PLACE LIKE HOME workshops and consultations to increase home ownership possibilities; delivery of Pacific-appropriate food packs for COVID lockdown relief	Families deepen their connection with their living environment and culture while benefiting economically and increasing self-sufficiency; increase their financial assets to improve their housing quality and achieve home ownership; Pasifika communities work together to fill immediate needs while reducing deficits that restricts flourishing

For 15 months

SERVICES & ACTIVITIES

FAILOA FAMILI mission is to deliver quality training, advice and information that provides a catalyst for change for individuals and families. We have achieved this objective measured against the four strategic pillars from our strategic plan with support from funding partners, using our strengths based holistic model and utilising social capital.

SUSTAINABILITY

We have invested in our capacity and capability by increasing our operation team from 1 to 12 supported by 20 volunteers, attending ACE Aotearoa conference and access to 10x Professional Development workshops.

We developed and launched the 21-Day Life Journal as a well-being resource for Pasifika aged 13+. 1,000 copies were distributed, complimented by life mentors working with youth from community, school and church groups.

As of 17 June 2022 Failoa Famili successfully gained MSD Social Services Accreditation Level 3 to deliver the following services:

- Family wellbeing services
- Miscellaneous sector support and development

Every programme has an evaluation component to ensure we are delivering quality programmes with integrity guided by our values. We use Pasifika evaluation frameworks such as Kakala including talanoa, interviews, stories, photos, surveys and videos.

Our infrastructure has grown to meet the demand in Auckland and Wellington with offices set up in South Auckland, West Auckland and Lower Hutt.

STRATEGIC PARTNERSHIPS

We have built strategic partnerships with funders, corporate, small business and communities. Thank you to the Ministry of Education, Tataki Auckland Unlimited, Ministry of Social Development, Foundation North, Lottery Grants, Le Va, ACE Aotearoa, Ministry for Pacific Peoples, WorkSafe (Puatuanoho Come Home Safely), Otara-Papatoetoe Local Board, Auckland Council, The Cause Collective, The Adventist Development and Relief Agency (ADRA NZ) and Community Organisation Grants Scheme (COGS).

For 15 months

SERVICES & ACTIVITIES

"We acknowledge the 33 corporate and small businesses, 19 NGO and Community providers, 29 Church and Community groups and 3 schools we have worked with..."

FUTURE OF WORK

Kakai Talavou has seen us support Pasifika learners and families with life skills, individual learning plans, mentoring, pastoral care, career pathways, digital devices and the **21-Day Life Journal**.

We delivered **Pacific Women in Tech** events in Auckland and Wellington continuing to raise awareness of opportunities for Pasifika to consider a career in tech inspired by Pasifika and Maori role models and leaders in IT. We provided information about the different career pathways, mentoring, networking and advocating for responsive recruitment processes.

The **Microsoft Imagine Cup Junior** Hackathon brought together 30 students from 10 schools across Auckland. Out of 450 submissions from Australia and New Zealand one of our groups **#Techsteins** were winners in the top 10 for their concept **#Hifriend**.

An AI-powered app that aims to target mental health and depression by empowering youth to build their confidence to engage with other people.

Under **Project Ikuna** we delivered future ready micro-credentials Life Online and Money Confidence to Pasifika, Maori and migrant workers in partnership with Employers in Auckland.

Puataunofu Come Home Safely is an educational programme designed to engage and educate Pacific people working in higher risk industries. Failoa Famili is a member of the Puataunofu Strategic Leadership Group sponsored by WorkSafe NZ. Funding from ACE Aotearoa has allowed us to plan a PD series with 10 community cohorts.



For 15 months

SERVICES & ACTIVITIES

COMMUNITY

Our **COVID-19 Welfare Response** included Pasifika customized food packs, well-being care packs, referrals, and welfare support. In partnership with The Fono we organized COVID-19 vaccination pop-up clinics in Otahuhu providing COVID-19 vaccination and well-being care packs. Thank you to individual donors who supported our online fundraising campaign.

Pasifika Connections events continues to empower Pasifika communities, churches and small business to network, access information and services available.

No Place Like Home provides financial capability with a pathway to responsible and sustainable home ownership for up to 75 families to access educational workshops covering budgeting, debt management, savings, credit reports, mortgage servicing. Families are supported with mentoring, pastoral care and home ownership.

Reading Together provides parents with practical strategies to raise children's reading confidence and achievement.

Talanoa Ako has helped equip and empower parents and families with the skills, knowledge and confidence they need to champion their children's education.

Our Life Skills Workshops has delivered topics on financial well-being, self-development, employment skills, nutrition, diabetes, Puatunofono Come Home Safely, fitness and the 21-Day Life Journal.

Aganu'u Fa'aSamoa and Lea Faka-Tonga has seen us promote Samoan and Tongan culture, language, values, traditions and customs for Pasifika learners and parents.

Under **Pasifika Manuia Health and Well-being** - we collaborated with health, fitness and financial well-being experts, community providers, government agencies, NGO and a local church to deliver a health expo and series of on-line well-being workshops. Topics included financial well-being, Puataunofono Come Home Safely, Food as Medicine, Nutrition and Zumba. Pacific Health Plus shared key messages to help families cope during COVID-19 and provided health and well-being care packs.

Food Secure and Sustainability has enabled us to deliver the Felelei Programme, Pununga Mo'ui and Fa'atoaga i Etena grow your own food/vegetables, budgeting, zero waste, healthy recipes and sustainable living.



2021 - 2022

FINANCIAL REPORT



2022 Annual Accounts

Failoa Famili

For the 15 months ended 30 June 2022

Prepared by Johnston Associates Chartered Accountants Ltd

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Compilation Report

Failoa Famili For the 15 months ended 30 June 2022

Compilation Report to the Directors of Failoa Famili.

Scope

On the basis of information provided and in accordance with Service Engagement Standard 2 Compilation of Financial Information, we have compiled the financial statements of Failoa Famili for the year ended 30 June 2022.

These statements have been prepared in accordance with the accounting policies described in the Notes to these financial statements.

Responsibilities

The Trustees are solely responsible for the information contained in this financial report and have determined that the accounting policies used are appropriate to meet your needs and for the purpose that the financial statements were prepared.

The financial statements were prepared exclusively for your benefit. We do not accept responsibility to any other person for the contents of the financial statements.

No Audit or Review Engagement Undertaken

Our procedures use accounting expertise to undertake the compilation of the financial statements from information you provided. Our procedures do not include verification or validation procedures. No audit or review engagement has been performed and accordingly no assurance is expressed.

Independence

We have no involvement with Failoa Famili other than for the preparation of financial statements and management reports and offering advice based on the financial information provided.

Disclaimer

We have compiled these financial statements based on information provided which has not been subject to an audit or review engagement. Accordingly, we do not accept any responsibility for the reliability, accuracy or completeness of the compiled financial information contained in the financial statements. Nor do we accept any liability of any kind whatsoever, including liability by reason of negligence, to any person for losses incurred as a result of placing reliance on this financial report.



Johnston Associates

Auckland

Entity Information

Failoa Famili

For the 15 months ended 30 June 2022

Entity Type and Legal Basis

Trust and Registered Charity

Charities Registration Number

CC56417

Certificate of Incorporation

2726652

NZ Business Number

9429047249943

IRD Number

128-442-855

Date of Formation

30th January 2019

Purpose or Mission:

Providing community services and programmes with focus on Pasifika youth and families in the areas of: Education, Employment, Technology, Health, Wellbeing, Social Services, Community Enterprise.

Trustees

Sara-Jane Erika - Chairperson
Ruta Langi - Treasurer
Kristal Pihama - Secretary
Molly Auva'a-O'Brien
Miriam Figota
Naomi Saluni Tavau
Teresa Otineru

Main Sources of Entity's Cash and Resources and Main Methods Used to Raise Funds

Contracts for Services, and Grants

Postal Address

PO Box 217042, Botany Junction, Auckland, New Zealand, 2164

Accountants

Johnston Associates, PO Box 91842, Victoria Street West, Auckland 1142

Approval of Financial Report

Failoa Famili

For the 15 months ended 30 June 2022

The Trustees are pleased to present the approved financial report including the historical financial statements of Failoa Famili for year ended 30 June 2022.

APPROVED



Sara-Jane Erika

Chairperson

Date07/ 12 /22.....

Statement of Service Performance

Failoa Famili

For the 15 months ended 30 June 2022

Strategic Intent

Tag Line: Providing 'hope' and 'motivation'.

Our Vision: Thriving, resilient and sustainable Pasifika people, families and communities.

Our Mission: To deliver quality training, advice and information that provides a catalyst for change for individuals and families.

Our Values: The Samoan proverb "O le ala I le pule o le tautua" (the pathway to leadership is through service) encapsulates our values:
innovation, creativity, excellence, integrity, honesty, respect, fun, care, servant leadership

Strategic Pillars	Essential Themes
Sustainability	Skilled Team experienced in utilizing networks within Pasifika communities. Sustainable financial streams; robust practices and capabilities. Integrating Pacific cultural values through team and family approach.
Strategic Partnerships	Vital relationships with strong funding partners: government, and philanthropic. Maintaining and developing links with external stakeholders and influencers. Shared growth and synergy with like-minded community partners.
Future of Work	Facilitating holistic life skills development, financial literacy and wellbeing. Building capability to enhance educational, employment and career prospects with a focus on IT.
Community	Promoting Pasifika home ownership. Functioning within a community environment to develop social capital. Welfare responses to immediate community needs.

Description of Services and Activities over the past 15 months:

Description and Quantification of the Trust's Outputs

Outputs are the goods and services that the Trust delivered during the year.

	2022	2021
Numbers of Balance Date:		
Number of Individuals Helped:	10,000	7,061
Number of Families Supported:	1,930	1,100
Number of Volunteer Hours:	960	1,804
Number of Youth Supported:	767	520
Number of Pasifika in Tech:	33	1
Number of Community Partners:	32	25



	2022	2021
Activities in the Year to Balance Date:		
Number of COVID-19 Welfare Food Packs:	1,555	1,612
Number of 21-Day Life Journals Distributed:	1,000	-
Number of Well-being Care Packs:	500	233
Number of Workshops Delivered:	192	50
Number of Digital Devices Distributed:	180	-
Number of Strategic Collaborations:	52	30
Number of Programmes Delivered:	15	8
Number of Events Hosted:	12	4

Description of Trust's Outcomes

Outcomes are what the Trust is seeking to achieve in terms of its impact in the community.

Failoa Famili mission is to deliver quality training, advice and information that provides a catalyst for change for individuals and families. We have achieved this objective measured against our four strategic pillars with support from funding partners, using our strengths based holistic model and utilizing social capital.

Sustainability

We have invested in our capacity and capability by increasing our operation team from 1 to 12 supported by 20 volunteers, attending ACE Aotearoa conference and access to 10x Professional Development workshops.

The 21-Day Life Journal is a well-being resource developed by a community collaboration of education & health practitioners, church ministers, matua, parents and youth. Targeted to support the well-being needs of Pasifika aged 13+ we launched and distributed 1,000 copies, complimented by life mentors working with youth from community, school and church groups.

As of 17 June 2022 Failoa Famili successfully gained MSD Social Services Accreditation Level 3 to deliver the following services:

- Family wellbeing services
- Miscellaneous sector support and development

Every programme has an evaluation component to ensure we are delivering quality programmes with integrity guided by our values. We use Pasifika evaluation frameworks such as Kakala including talanoa, interviews, stories, photos, surveys and videos.

Our infrastructure has grown to meet the demand in Auckland and Wellington with offices set up in South Auckland, West Auckland and Lower Hutt.

Strategic Partnerships

We have built strategic partnerships and relationships with funders, corporate, NGO, small business, schools, community and church groups.

Future of Work

Kakai Talavou has supported Pasifika learners and families with life skills, individual learning plans, mentoring, pastoral care, career pathways, digital devices and the 21-Day Life Journal.

We delivered Pacific Women in Tech events in Auckland and Wellington continuing to raise awareness of opportunities for Pasifika to consider a career in tech inspired by Pasifika & Maori role models and leaders in tech, different career pathways, mentoring, networking and advocating for responsive recruitment processes.



The Microsoft Imagine Cup Junior Hackathon brought together 30 students from 10 schools across Auckland. Out of 450 submissions from Australia and New Zealand one of our groups #Techsteins were winners in the top 10 for their concept #Hifriend. An AI-powered app that aims to target mental health and depression by empowering youth to build their confidence to engage with other people.

Under Project Ikuna we delivered future ready micro-credentials Life Online and Money Confidence to Pasifika and Maori workers in partnership with Employers in Auckland.

Puataunofu Come Home Safely workshops raised awareness of health and safety for Pasifika working in higher risk industries. Failoa Famili is a member of the Puataunofu Strategic Leadership Group sponsored by WorkSafe NZ. Funding from ACE Aotearoa has allowed us to plan a PD series with 10 community cohorts.

Community

Our COVID-19 Welfare Response included Pasifika customized food packs, well-being care packs, referrals, and welfare support. In partnership with The Fono we organized COVID-19 vaccination pop-up clinic events in Otahuhu and Otara providing COVID-19 vaccination, flu shots and well-being care packs.

Pasifika Connections events continues to empower Pasifika communities, churches and small business through networking, funding support, accessing information and services available.

No Place Like Home provides financial capability with a pathway to responsible and sustainable home ownership for up to 75 families to access educational workshops covering budgeting, debt management, savings, credit reports, mortgage servicing. Families are supported with mentoring, pastoral care and home ownership.

Our Reading Together programme has provided practical strategies for parents to support and raise their children's reading confidence and achievement.

Talanoa Ako has helped equip and empower parents and children with the skills, knowledge and confidence they need to champion their children's education.

Our Life Skills Workshops has seen us working in partnership with 32 church and community groups, delivering topics on financial well-being, employment skills, nutrition, diabetes, Puatunofu Come Home Safely, fitness and the 21-Day Life Journal.

Under Pasifika Manuia Health and Wellbeing we worked with a local church to deliver a health expo and series of well-being workshops on-line. Topics included financial well-being, workplace health and safety, Food as Medicine, Nutrition and Zumba exercise.

Promoting Samoan and Tongan culture, language, values, traditions and customs through our Aganu'u Fa'aSamoa and Lea Faka-Tonga has helped Pasifika learners and parents to know more about their cultural identity and to better engage with learning.

Food Secure and Sustainability has enabled us to deliver the Felelei, Pununga Mo'ui and Fa'atoaga i Etena programmes to grow your own food/vegetables, budgeting, zero waste, healthy recipes and sustainable living.

Statement of Financial Performance

Failoa Famili

For the 15 months ended 30 June 2022

	NOTES	APR 2021-JUN 2022	2021
Revenue			
Donations, fundraising and other similar revenue	1	15,295	-
Revenue from Grant Funding	1	1,138,658	404,277
Other Funding	1	38,000	-
Total Revenue		1,191,953	404,277
Expenses			
Personnel related costs	2	142,920	88,278
Costs related to providing goods or service	2	960,590	179,086
Overhead expenses	2	50,254	13,964
Total Expenses		1,153,764	281,328
Surplus/(Deficit) for the Year		38,189	122,949

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Statement of Financial Position

Failoa Famili
As at 30 June 2022

	NOTES	30 JUN 2022	31 MAR 2021
Assets			
Current Assets			
Bank accounts and cash	3	119,162	186,508
Debtors and prepayments	3	175,950	-
Total Current Assets		295,112	186,508
Total Assets		295,112	186,508
Liabilities			
Current Liabilities			
Creditors and accrued expenses	4	84,852	-
GST		13,662	28,099
Total Current Liabilities		98,514	28,099
Total Liabilities		98,514	28,099
Total Assets less Total Liabilities (Net Assets)		196,598	158,408
Accumulated Funds			
Accumulated surpluses or (deficits)	6	196,598	158,408
Total Accumulated Funds		196,598	158,408

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Statement of Cash Flows

Failoa Famili

For the 15 months ended 30 June 2022

	APR 2021-JUN 2022	APR 2020-MAR 2021
Cash Flows from Operating Activities		
Cash receipts from other operating activities	1,170,167	460,419
Payments to suppliers and employees	(1,288,939)	(315,277)
Total Cash Flows from Operating Activities	(118,772)	145,142
Cash Flows from Investing and Financing Activities		
Cash flows from other investing and financing activities	51,426	114
Total Cash Flows from Investing and Financing Activities	51,426	114
Net Increase/(Decrease) in Cash	(67,346)	145,256
Bank Accounts and Cash		
Opening cash	186,508	41,252
Net change in cash for period	(67,346)	145,256
Closing cash	119,162	186,508

This statement has been prepared without conducting an audit or review engagement, and should be read in conjunction with the attached Compilation Report.

Statement of Accounting Policies

Failoa Famili

For the 15 months ended 30 June 2022

Basis of Preparation

The reporting entity is Failoa Famili Trust. The entity is eligible to, and has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

The financial statements are for 15 months trading due to the Trust changing balance date to 30 June 2022. Accordingly, the comparative figures are for the previous financial year of 12 months ending 31 March 2021.

Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

Income Tax

Failoa Famili is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised.

Revenue from donations and grants without "use or return" conditions attached is recognised as revenue when the cash or significant assets are received. Revenue from donations and grants with "use of return" conditions attached is deferred under the conditions met.

Grants received are recognised in operating revenue, unless specific conditions attached to a grant and repayment of the grant is required when these conditions are met. In these cases, the grant is treated as a liability until the conditions are met.

Taxation

The trust is exempt from taxation on interest and dividends and generally exempt from income tax under section CW 42 of the Income Tax Act 2007.

Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Notes to the Performance Report

Failoa Famili

For the 15 months ended 30 June 2022

APR 2021-JUN 2022 APR 2020-MAR 2021

1. Analysis of Revenue

Donations, fundraising and other similar revenue		
Donations and Fundraising	15,295	-
Total Donations, fundraising and other similar revenue	15,295	-
Grants for providing goods or services		
ACE Aotearoa	39,810	8,365
ADRA	15,000	-
Alliance	25,000	-
Auckland Council	23,304	52,912
Auckland Unlimited	178,500	-
COGS Lottery	12,000	15,000
Foundation North	112,500	30,000
Lottery Grants Board	100,000	95,000
Ministry for Pacific Peoples	32,500	-
Ministry of Education	412,000	146,000
Ministry of Social Development	145,000	57,000
Pacific Inc Ltd Trading as Le Va	43,043	-
Total Grants for providing goods or services	1,138,658	404,277
Other Funding		
JMS	20,000	-
Pasifika Hub	18,000	-
Total Other Funding	38,000	-

The increase in revenue compared to the previous period is largely due to the COVID-19 response as well as this year's financial statements are for 15 months trading due to the Trust changing balance date to 30 June 2022. Accordingly, the comparative figures are for the previous financial year of 12 months ending 31 March 2021.

APR 2021-JUN 2022 APR 2020-MAR 2021

2. Analysis of Expenses

Personnel related costs		
Capability Development	20,663	18,247
Consultancy	13,500	3,000
Governance	3,000	2,500
Personnel	91,200	63,000
Travel & Accommodation	14,557	1,531
Total Personnel related costs	142,920	88,278
Costs related to providing goods or services		
Administration and Overheads		
Accounting	11,400	3,165
Administration	12,917	1,358



	APR 2021-JUN 2022	APR 2020-MAR 2021
Bank Fees	25	-
Communications & Marketing	14,510	4,441
Evaluation	11,402	5,000
Total Administration and Overheads	50,254	13,964
Property Expenses		
Rent	55,696	-
Total Property Expenses	55,696	-
Costs related to providing goods or service		
Programmes and Services	558,289	178,586
Programmes and Services - Personnel	346,604	500
Total Costs related to providing goods or service	904,893	179,086
Total Costs related to providing goods or services	1,010,844	193,050

	APR 2021-JUN 2022	APR 2020-MAR 2021
3. Analysis of Assets		
Bank accounts and cash		
ASB	119,162	186,508
Total Bank accounts and cash	119,162	186,508
Debtors and prepayments		
Accounts Receivable	175,950	-
Total Debtors and prepayments	175,950	-

	APR 2021-JUN 2022	APR 2020-MAR 2021
4. Analysis of Liabilities		
Creditors and accrued expenses		
Accruals	84,852	-
Total Creditors and accrued expenses	84,852	-
Other current liabilities		
GST	13,662	28,099
Total Other current liabilities	13,662	28,099

	APR 2021-JUN 2022	APR 2020-MAR 2021
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5. Property, Plant and Equipment

Significant Donated Assets Recorded

The value of donated goods and services has only been recorded in this Performance Report, when the value is easily determined.

Significant Donated Assets - Not Recorded

Various office furniture was donated to the Trust to furnish both offices in Auckland and Lower Hutt. The trustees have valued the assets at nil and a portion of the office furniture received was donated to churches and community groups.



	APR 2021-JUN 2022	APR 2020-MAR 2021
6. Accumulated Funds		
Accumulated Funds		
Opening Balance	158,408	35,459
Accumulated surpluses or (deficits)	38,189	122,949
Total Accumulated Funds	196,598	158,408
Total Accumulated Funds	196,598	158,408

7. Commitments

Contractual commitments for office leases and carpark as at 30 June 2022 were for:

Pacific Property Fund Limited \$22,134.20 per annum for the office lease and carpark rent of \$1,560 per annum for the Wiri office. Term of the lease is for three years commencing 1 February 2022 with a right of renewal of an additional term of three years.

Dead Dog Bay Limited \$59,179.50 per annum for the office lease and carpark rent of \$2,080 per annum for the Lower Hutt office. Term of the lease is for three years commencing 1 April 2022 with a right of renewal of an additional term of three years.

8. Contingent Liabilities and Guarantees

A bank guarantee is in place on behalf of the Trust between ASB Bank Limited and Pacific Property Fund Limited not exceeding \$7,000.00 (including GST) in connection with the current office and carpark lease agreement for the Wiri office with an expiry date of 2 February 2025.

There are no other contingent liabilities or guarantees as at 30 June 2022 (Last year - nil).

9. Related Party Transactions

Key management personnel remuneration

The Trust classifies its key management personnel into one of two classes:

- * Members of the governing body
- * Executive Director, responsible for reporting to the governing body and for operation of the Trust's business

Key management personnel did not receive any remuneration or compensation other than in their capacity as key management personnel (2021: Nil).

10. Events After the Balance Date

The Board of Trustees and management is not aware of any other matters or circumstances since the end of the reporting period, not otherwise dealt with in these financial statements that have significantly or may significantly affect the operations of the Trust. (2021: \$Nil).

11. Ability to Continue Operating

In approving these financial statements the Trustees considers the going concern assumption appropriate. The Trustees believes the Trust will have sufficient cash flows to meet its financial obligations as they fall due. This assumption is based on consideration of the 30 June 2022 financial position and forecast financial performance for the twelve months following approval of these financial statements. The Trustees has a reasonable belief that this forecast will be met.







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A big thank you to our individual donors, funders, corporate, NGO and community partners, churches, community groups, small business and volunteers.